

The presentation below was provided by Akebia Therapeutics, Inc. to certain stockholders ahead of meetings planned for November 16, 2018.



Merger of Akebia Therapeutics, Inc. and Keryx Biopharmaceuticals, Inc.

***Creating a Financially Strong Company Focused on
the Development and Commercialization of
Therapeutics for Patients with Kidney Disease***

November 16, 2018

Forward-Looking Statements

These materials contain forward-looking statements within the meaning of the federal securities law. Such statements are based upon current plans, estimates and expectations that are subject to various risks and uncertainties. The inclusion of forward-looking statements should not be regarded as a representation that such plans, estimates and expectations will be achieved. Words such as "anticipate," "create," "expect," "project," "intend," "believe," "may," "will," "should," "plan," "could," "target," "contemplate," "estimate," "position," "predict," "potential," "opportunity" and words of similar substance used in connection with any discussion of future plans, actions or events identify forward-looking statements. All statements, other than historical facts, including statements regarding the combined company Board; the expected timing of the closing of the merger; the ability of the parties to complete the merger considering the various closing conditions; all financial, market share and timing projections; the potential benefits of vadadustat; expected timing of Akebia's Otsuka funding option; the timing of availability of top-line results from clinical trials of vadadustat; the potential to establish a new standard of care; the expected timing of enrollment in clinical trials; revenue growth; the market opportunity, commercial momentum and growth potential of Auryxia; the expected benefits of the merger, such as efficiencies, the expected management team, cost savings and the expected timing thereof, synergies, the ability to deliver value, the potential to maximize sales, the ability to build launch momentum for vadadustat in the U.S., enhanced revenues, growth potential, market profile, financial strength, and financial flexibility, the potential for accelerating profitability and reducing capital needs; the competitive ability and position of the combined company; the strategy of the combined company; the potential of the combined company to address common forms of anemia in CKD, deliver innovative therapies, improve patient outcomes, and identify, develop and commercialize new therapeutic options; the potential market opportunity of the combined company; the expected cash runway of the combined company; and any assumptions underlying any of the foregoing, are forward-looking statements. Important factors that could cause actual results to differ materially from Akebia's and Keryx's plans, estimates or expectations could include, but are not limited to: (i) Akebia or Keryx may be unable to obtain stockholder approval as required for the merger; (ii) conditions to the closing of the merger may not be satisfied; (iii) the merger may involve unexpected costs, liabilities or delays; (iv) the effect of the announcement of the merger on the ability of Akebia or Keryx to retain and hire key personnel and maintain relationships with customers, suppliers and others with whom Akebia or Keryx does business, or on Akebia's or Keryx's operating results and business generally; (v) Akebia's or Keryx's respective businesses may suffer as a result of uncertainty surrounding the merger and disruption of management's attention due to the merger; (vi) the outcome of any legal proceedings related to the merger; (vii) Akebia or Keryx may be adversely affected by other economic, business, and/or competitive factors, including the receipt by Keryx of a notice letters on October 31, 2018 and November 6, 2018 regarding abbreviated new drug applications submitted to the FDA requesting approval to market, sell and use a generic version of the Auryxia; (viii) the occurrence of any event, change or other circumstances that could give rise to the termination of the merger agreement; (ix) risks that the merger disrupts current plans and operations and the potential difficulties in employee retention as a result of the merger; (x) the risk that Akebia or Keryx may be unable to obtain governmental and regulatory approvals required for the transaction, or that required governmental and regulatory approvals may delay the transaction or result in the imposition of conditions that could reduce the anticipated benefits from the proposed transaction or cause the parties to abandon the proposed transaction; (xi) risks that the anticipated benefits of the merger or other commercial opportunities may otherwise not be fully realized or may take longer to realize than expected; (xii) the impact of legislative, regulatory, competitive and technological changes, including the recent changes to reimbursement coverage for Auryxia that could have a material adverse effect on Auryxia sales and profitability; (xiii) expectations for future clinical trials, the timing and potential outcomes of clinical studies and interactions with regulatory authorities; and (xiv) other risks to the consummation of the merger, including the risk that the merger will not be consummated within the expected time period or at all. Additional factors that may affect the future results of Akebia and Keryx are set forth in their respective filings with the SEC, including each of Akebia's and Keryx's most recently filed Annual Report on Form 10-K, subsequent Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and Akebia's definitive proxy statement/prospectus filed with the SEC on October 30, 2018 relating to the proposed merger with Keryx, which are available on the SEC's website at www.sec.gov. See in particular "Risk Factors" in the definitive proxy statement/prospectus, Item 1A of Akebia's Quarterly Report on Form 10-Q for the quarter ended September 30, 2018 under the heading "Risk Factors," and Item 1A of Keryx's Quarterly Report on Form 10-Q for the quarter ended September 30, 2018 under the heading "Risk Factors." The risks and uncertainties described above and in the definitive proxy statement/prospectus, Akebia's most recent Quarterly Report on Form 10-Q and Keryx's most recent Quarterly Report on Form 10-Q are not exclusive and further information concerning Akebia and Keryx and their respective businesses, including factors that potentially could materially affect their respective businesses, financial condition or operating results, may emerge from time to time. Readers are urged to consider these factors carefully in evaluating these forward-looking statements, and not to place undue reliance on any forward-looking statements. Readers should also carefully review the risk factors described in other documents that Akebia and Keryx file from time to time with the SEC. The forward-looking statements in these materials speak only as of the date of these materials. Except as required by law, Akebia and Keryx assume no obligation to update or revise these forward-looking statements for any reason, even if new information becomes available in the future.



Additional Information

About Akebia Therapeutics, Inc.

Akebia Therapeutics, Inc. is a biopharmaceutical company headquartered in Cambridge, Massachusetts, focused on delivering innovative therapies to patients with kidney disease through hypoxia-inducible factor biology. For more information, please visit our website at www.akebia.com, which does not form a part of this release.

About Keryx Biopharmaceuticals, Inc.

Keryx Biopharmaceuticals, Inc., headquartered in Boston, Massachusetts, is focused on the development and commercialization of innovative medicines that provide unique and meaningful advantages to people with kidney disease. The Keryx team works with passion to advance the care of people with this complex disease. This dedication has resulted in two FDA-approved indications for Keryx's medicine, Auryxia® (ferric citrate) tablets. For more information about Keryx, please visit www.keryx.com.

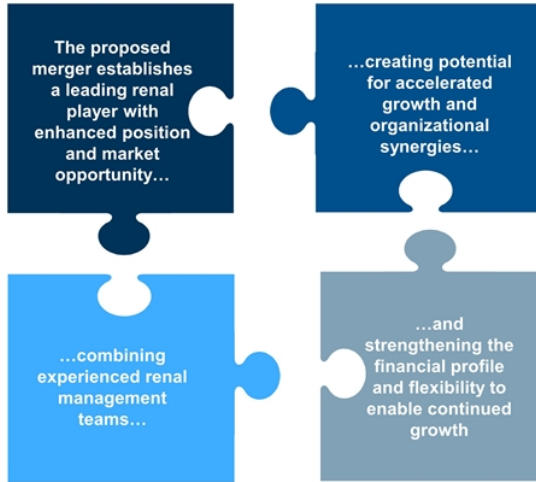
Additional Information and Where to Find It

In connection with the proposed merger, Akebia has filed with the U.S. Securities and Exchange Commission (the "SEC") a Registration Statement on Form S-4, which, as amended, includes a final prospectus with respect to the shares of Akebia's common stock to be issued in the proposed merger and a definitive joint proxy statement of Keryx and Akebia with respect to the proposed merger. The Registration Statement was declared effective by the SEC on October 30, 2018 and the definitive joint proxy statement was mailed or otherwise made available to Keryx's and Akebia's respective stockholders on October 31, 2018. **BEFORE MAKING ANY VOTING DECISION, KERYX'S AND AKEBIA'S RESPECTIVE STOCKHOLDERS ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS IN ITS ENTIRETY AND ANY OTHER DOCUMENTS FILED BY EACH OF AKEBIA AND KERYX WITH THE SEC IN CONNECTION WITH THE PROPOSED MERGER OR INCORPORATED BY REFERENCE THEREIN BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION AND THE PARTIES TO THE PROPOSED TRANSACTION.** Investors and stockholders can obtain a free copy of the joint proxy statement/prospectus and other documents containing important information about Akebia and Keryx, once such documents are filed with the SEC, through the website maintained by the SEC at www.sec.gov. Akebia and Keryx make available free of charge at www.akebia.com and www.keryx.com, respectively (in the "Investors" section), copies of materials they file with, or furnish to, the SEC.

Participants in the Solicitation

Akebia, Keryx and their respective directors, executive officers and certain employees and other persons may be deemed to be participants in the solicitation of proxies from the stockholders of Akebia and Keryx in connection with the proposed merger. Information regarding the interests of such individuals in the proposed merger, by security holdings or otherwise, is included in the joint proxy statement/prospectus relating to the proposed merger that has been filed with the SEC. In addition, security holders may obtain information regarding the names, affiliations and interests of Akebia's directors and officers in Akebia's Annual Report on Form 10-K for the fiscal year ended December 31, 2017, which was filed with the SEC on March 12, 2018, and its definitive proxy statement for the 2018 annual meeting of stockholders, which was filed with the SEC on April 30, 2018, and information regarding the names, affiliations and interests of Keryx's directors and officers in Keryx's Annual Report on Form 10-K for the fiscal year ended December 31, 2017, which was filed with the SEC on February 21, 2018, and the Amendment No. 1 on Form 10-K/A, which was filed with the SEC on April 30, 2018, and its definitive proxy statement for the 2018 annual meeting of stockholders, which was filed with the SEC on May 31, 2018. To the extent the holdings of Akebia securities by Akebia's directors and executive officers or the holdings of Keryx securities by Keryx's directors and executive officers have changed since the amounts set forth in the joint proxy statement/prospectus, such changes have been or will be reflected on Statements of Change in Ownership on Form 4 filed with the SEC. These documents (when available) may be obtained free of charge from the SEC's website at www.sec.gov, Akebia's website at www.akebia.com and Keryx's website at www.keryx.com.

Proposed Merger Creates a Leader in Kidney Disease Therapeutics



2.2 million

CKD patients in the US with potential to be treated by combined drug portfolio¹; US CKD patient population is expected to grow²

\$431 million

Combined cash position³

>\$250 million


Expected cost savings⁴

- 3
1. Subject to vadadustat's FDA approval; 1.7mm patients who are non-dialysis dependent and 500,000 dialysis-dependent patients in the United States, across the continuum of CKD; US Census Bureau 2017; NHANES 2009-2014
 2. United States Renal Data System, https://www.usrds.org/2018/view/v1_01.aspx
 3. Pro forma cash and cash equivalents (unaudited) as of 9/30/18
 4. To be realized within five years following closing



Akebia Overview

Business Description

- **Status:** Public (Nasdaq: AKBA)
 - **Headquarters:** Cambridge, MA
 - **Employees:** ~140
- 
- Clinical stage biopharmaceutical company, focused on the treatment of kidney disease through the biology of hypoxia inducible factor
 - Lead product candidate is vadadustat, an investigational, oral Phase 3 HIF-PHI¹ for anemia due to chronic kidney disease
 - Global, up to ~7,300 patients, active-controlled, open-label, non-inferiority, cardiovascular outcome studies ongoing
 - Top-line results for non-dialysis dependent trials expected mid-2020²; top-line results for dialysis dependent trials top-line results expected Q1 2020²
 - Collaborations with Otsuka and Mitsubishi Tanabe, and license agreement with Vifor Pharma

Vadadustat Phase 3 Clinical Trials Overview

Non-Dialysis Dependent (NDD)

PROTECT CORRECTION	PROTECT CONVERSION
Not ESA Treated Vadadustat vs Darbepoetin Alfa	ESA Treated Vadadustat vs Darbepoetin Alfa

Dialysis Dependent (DD)

INNOVATE CORRECTION CONVERSION	INNOVATE CONVERSION
New-Onset Dialysis Vadadustat vs Darbepoetin Alfa	ESA Treated Vadadustat vs Darbepoetin Alfa

1. Hypoxia Inducible Factor - Prolyl Hydroxylase Inhibitor
2. Subject to major adverse cardiovascular events (MACE)

Keryx Overview

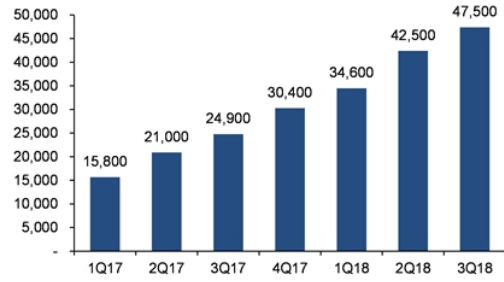
Business Description

- **Status:** Public (Nasdaq: KERX)
 - **Headquarters:** Boston, MA
 - **Employees:** ~200
- 
- Commercial stage biopharmaceutical company, focused on the treatment of kidney disease
 - Markets Auryxia® (ferric citrate), an oral, absorbable, iron-based medicine in the US
 - In the US, Auryxia is approved by the FDA for two CKD-related indications: iron deficiency anemia in non-dialysis dependent (NDD) patients and hyperphosphatemia in dialysis dependent (DD) patients
 - Marketed in Japan under the trade name Riona® by Japan Tobacco and its subsidiary Torii Pharmaceutical

Quarterly Net Product Sales (\$ in millions)



Quarterly Prescriptions



Transaction Summary

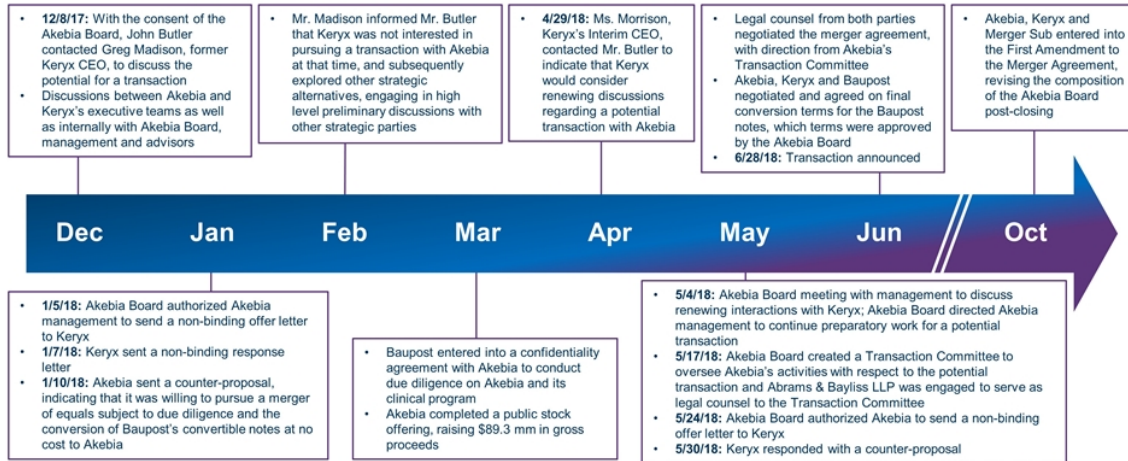
Terms	<ul style="list-style-type: none"> • Stock for stock merger • Each share of Keryx common stock to be converted into 0.37433 shares of Akebia common stock
Ownership	<ul style="list-style-type: none"> • Akebia stockholders to own 49.4% of the pro forma company and Keryx stockholders to own 50.6% (based on fully diluted market capitalizations at signing and additional equity expected to be issued to The Baupost Group)
Cash Position	<ul style="list-style-type: none"> • Pro forma company had \$431 million of cash and cash equivalents (unaudited) as of September 30, 2018
CEO & Board of Directors	<ul style="list-style-type: none"> • CEO: John P. Butler (current CEO of Akebia) • Board to consist of four Akebia directors; five Keryx directors; and a new independent Chairperson, Adrian Adams, selected by Akebia and Keryx Boards
Closing Conditions	<ul style="list-style-type: none"> • Subject to approval of Akebia and Keryx stockholders • Subject to other customary closing conditions
Voting Agreements	<ul style="list-style-type: none"> • The Baupost Group, holder of approximately 21% of outstanding Keryx common stock • Muneer A. Satter, Chairperson of Akebia's Board and holder of approximately 5% of Akebia common stock
Shareholder Vote and Closing	<ul style="list-style-type: none"> • Shareholder vote scheduled for December 11, 2018 • Closing expected by year end

Akebia Board of Directors Unanimously Approved the Transaction

- **Transaction was the result of a deliberate, thoughtful process, thorough due diligence, and extensive negotiations that commenced in December 2017**
- **Board was fully engaged throughout the process**
 - Transaction Committee, consisting of independent directors and advised by separate counsel, oversaw deal process and negotiations
 - Evercore and JP Morgan were engaged and provided fairness opinions to Akebia's Board
- **Board believes merger with Keryx represents best opportunity to build shareholder value**
 - Strong strategic fit: complementary portfolio, infrastructure and management teams
 - Lowers overall corporate risk inherent to a development-stage biopharmaceutical company
 - Strengthens Akebia financially
 - Auryxia expected to generate positive cash flow, providing internal funding source for Akebia pipeline development and lowering the need for expected future dilution
 - Potential to lower Akebia cost of capital
 - Expected to increase cash balance and significantly accelerate time to cashflow breakeven
- **Every member of Akebia board intends to vote shares in favor of the combination, including Chairperson of Akebia Board, who holds approximately 5% of Akebia's outstanding common stock and entered into a voting agreement**

Rigorous and Objective Process Led by a Highly Engaged Board

- The **Akebia Board** met more than **13 times** prior to announcement, including in multiple executive sessions
- The **Akebia Transaction Committee** met more than **7 times** prior to announcement, including in multiple executive sessions
- Rigorous diligence overseen by the Akebia Transaction Committee and conducted by Akebia management and experienced, internationally recognized independent advisors with extensive experience in similar transactions:
 - Financial advisors: Evercore and J.P. Morgan
 - Legal advisor to Akebia: Latham & Watkins LLP
 - Legal advisor to Akebia Transaction Committee: Abrams & Bayliss LLP



8 Source: Akebia's definitive proxy statement/prospectus filed with the SEC on October 30, 2018
 Note: The events above represent a summary of the background of the merger; please refer to definitive proxy statement/prospectus filed with the SEC on October 30, 2018 for the full details



...and an Experienced and Independent Transaction Committee



Scott Canute

Director Since 2016

- 30+ years of experience in biopharmaceutical industry
- Director at Immunomedics, Flexion Therapeutics and Proteon Therapeutics
- Principal & Founder of Magis Consulting, a biopharmaceutical consulting company, since July 2012



Dr. Michael Clayman

Director Since 2014

- 25+ years in medical research
- Director at Anokion and Kanyos Bio
- President & CEO of Flexion Therapeutics since its inception in 2007
- M.D., UC San Diego



Dr. Maxine Gowen

Director Since 2014

- 25+ years in the therapeutics industry
- Director at Idera Pharmaceuticals and the Biotechnology Innovation Organization
- Former President & CEO of Trevena since she founded the company in 2007
- Ph.D., Cell Biology, University of Sheffield, U.K.



Dr. Duane Nash

Director Since 2013

- 20+ years of medical experience and 15+ years of law and management experience
- Former director at Aerpio Pharmaceuticals
- President of Vital Therapies
- M.D., Dartmouth; J.D., University of California, Berkeley



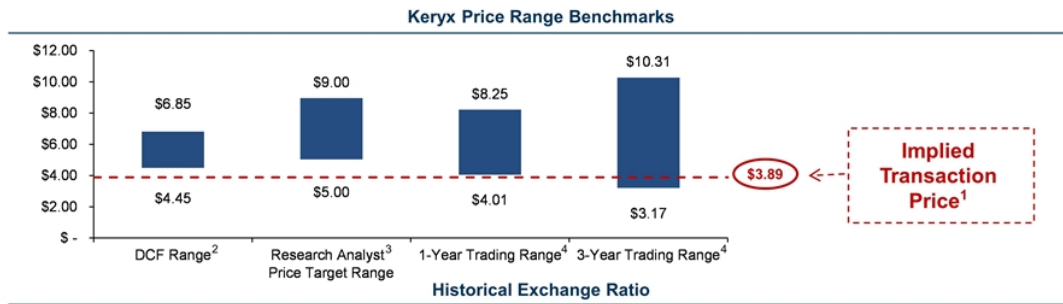
Michael Wyzga

Director Since 2014

- 20+ years in the biotechnology industry
- Independent director and biotech consultant at MSW Consulting
- Director of Idenix Pharmaceuticals, during Merck & Co's acquisition in 2014
- Former President & CEO, Radius Health

Fully Independent Transaction Committee









Transaction Price is Attractive and at the Low End of the Range of Several Key Value Metrics



Source: FactSet as of June 27, 2018 (unless otherwise indicated)

- Based on Akebia's closing share price as of June 27, 2018 and the transaction exchange multiplier of 0.37433x
- Displayed range represents a composite of the maximum and minimum discounted cash flow (DCF) values from fairness opinions issued by Evercore and JP Morgan as disclosed in the Akebia's definitive proxy statement/prospectus filed with the SEC on October 30, 2018. JP Morgan DCF analysis indicated a range of implied per share equity values for Keryx of \$4.45 to \$5.35 taking into account NOL limitations, or if 100% of the pro forma synergies are taken into account up to \$6.85. Evercore DCF analysis indicated a range of implied per share equity values for Keryx of \$4.78 to \$5.23 taking into account NOL limitations, not accounting for synergies
- Range of publicly available share price targets of research analysts' estimates known to Evercore as of June 25, 2018
- Ranges calculated as of June 27, 2018, day prior to merger announcement

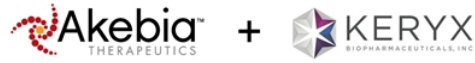
Strong Strategic and Financial Fit

		    Leading Renal Company
	Portfolio	<ul style="list-style-type: none"> A Phase 3, investigational oral drug for anemia due to chronic kidney disease; and other preclinical compounds under development Auryxia, an FDA-approved drug in two chronic kidney disease related indications FDA-approved drug generating revenue and late-stage product candidate with long-term growth potential
	Cash and Cash Equivalents	<ul style="list-style-type: none"> \$431 million Pro Forma Cash and Cash Equivalents Position¹
	Core Capabilities and Infrastructure	<ul style="list-style-type: none"> Successful R&D expertise Global alliances expertise Established US Commercial and Medical infrastructures Strong reputation in nephrology community Fully integrated capabilities to bring novel compounds through development to commercialization
	Management and Team	<ul style="list-style-type: none"> Successful and well-respected CEO, CFO and renal leadership team ~90 employees within global R&D organization ~130 employees within Commercial and Medical organizations Fully staffed executive and functional teams, with wide range of experience and success

1. As of 09/30/18, unaudited figures



Potential to Deliver Innovative Therapies to Advance Care for Kidney Disease Patients



Approved and Target Indications

- ✓ **Iron deficiency anemia (NDD CKD)**
- ✓ **Hyperphosphatemia (DD CKD)**
- ✓ **Anemia due to CKD (DD&NDD)**
– In development, subject to regulatory approval

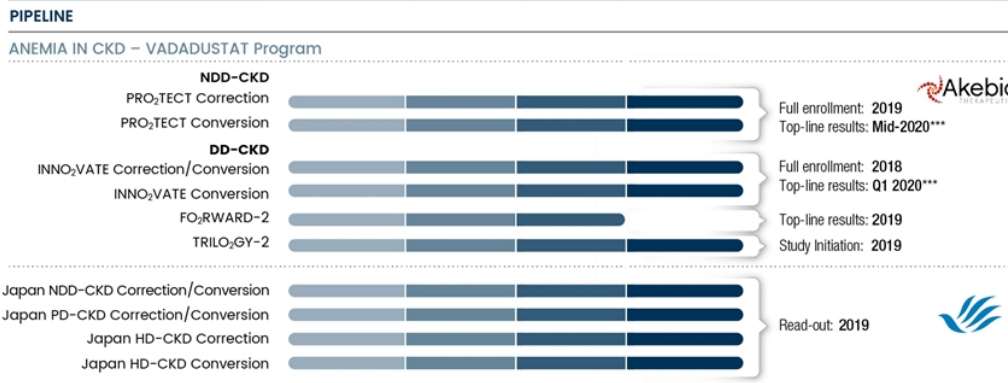
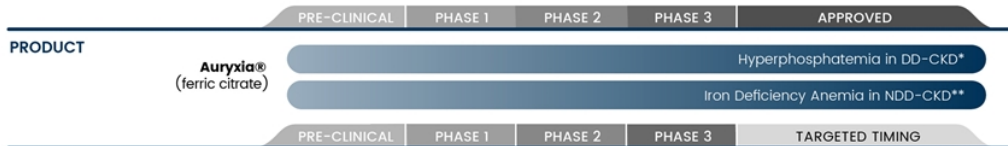
The combined company will continue to identify, develop and commercialize new therapeutic options to address the needs of patients with kidney disease

The companies believe that Auryxia and vadadustat, if FDA-approved, have the potential to deliver an all-oral treatment approach for patients with anemia due to CKD

CKD: chronic kidney disease
NDD: non-dialysis-dependent
DD: dialysis-dependent



Combined Company Portfolio



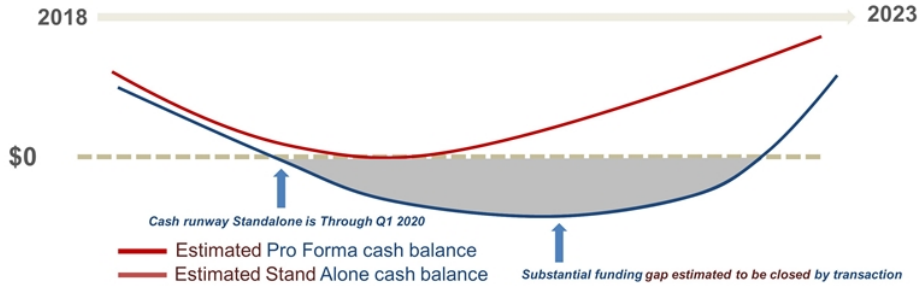
*Aurixia is FDA-approved for chronic kidney disease patients with hyperphosphatemia on dialysis
 **Aurixia is FDA-approved for chronic kidney disease patients with iron deficiency anemia (IDA) not on dialysis
 ***Subject to the accrual of MACE events



Transaction Has Potential to Enhance Capital Resources and Increase Value for Akebia Shareholders in the Near-, Mid- and Long-Term

Near Term	Mid Term	Long Term
<ul style="list-style-type: none"> • Strong pro forma cash and cash equivalent position with \$431 million as of Q3 2018 (unaudited) • Akebia gains access to FDA-approved renal asset • Improves company financial risk profile 	<ul style="list-style-type: none"> • Auryxia's potential growth expected to fund pro forma operations and cover majority of capital needs beginning in 2020 • Reduces need for future dilution while accelerating cash flow and earnings 	<ul style="list-style-type: none"> • Retain vadadustat strong value-creation potential • Leverage Keryx's relationships to build launch momentum for vadadustat • >\$250 million of cost savings expected within 5 years post-closing

Pro Forma Offers Stronger Balance Sheet Potential vs. Standalone Potential¹



1. Definitive Proxy Statement/Prospectus filed by Akebia Therapeutics, Inc. with the U.S. Securities and Exchange Commission on October 30, 2018 (see "The Merger—Certain Akebia Management Unaudited Prospective Financial Information"). These cash balance estimates are unaudited and were based upon Akebia assumptions made in preparation for the June 28, 2018, merger announcement, including assumptions related to timing for clinical trial completion and commercial launch, estimated operational costs, including R&D, manufacturing and general and administrative costs, and estimates of revenue growth for U.S. sales of Auryxia, and have not been updated since that time. Furthermore, these cash balance estimates are not adjusted for a number of critical risks, including the risks and probability of success of vadadustat, delays of any clinical trials or commercial launch, the financial implications of Akebia's collaborations and other relationships with third parties, the recent changes to reimbursement coverage for Auryxia that could have a material adverse effect on Auryxia sales and profitability, and the receipt by Keryx of a notice letters on October 31, 2018 and November 6, 2018 regarding abbreviated new drug applications submitted to the FDA requesting approval to market, sell and use a generic version of the Auryxia. See the Forward-Looking Statements section herein for additional information regarding risks.



Diverse and Experienced Board Committed to Creating Shareholder Value

- Board will have a mix of current Akebia and Keryx directors, and a new independent Chairperson, Adrian Adams, selected by Akebia and Keryx Boards
- Director backgrounds are diverse and complementary, bringing together commercial experience, renal expertise and financial acumen in addition to public company leadership
- Directors will have a mix of tenures

Combined Company Board



**Continuing Akebia
Directors**

**New
Independent
Chairperson**

**Continuing Keryx
Directors**



Experienced, Highly-Skilled and Diverse Leadership Team



John P. Butler
President & CEO

- ✓ Former CEO of Inspiration Biopharmaceuticals
- ✓ Former Divisional President of Genzyme's renal business
- ✓ Currently serves on the Board of Zynherba Pharmaceuticals and formerly served as Chairman of the American Kidney Fund Board of Trustees



Jason A. Amello
SVP, CFO & Treasurer

- ✓ Former EVP, CFO & Treasurer of Ziopharm Oncology
- ✓ Former SVP, Corporate Controller and Chief Accounting Officer of Genzyme
- ✓ Currently serves on the Board of Acer Therapeutics



Rita Jain, M.D.
SVP, Chief Medical Officer

- ✓ Former VP at AbbVie
- ✓ Former Divisional VP at Abbott Laboratories
- ✓ Former Senior Assistant Attending at North Shore University Hospital in New York, with academic appointment as Assistant Professor of Medicine at NYU School of Medicine



Karen Tubridy
SVP, Chief Development Officer

- ✓ Former Chief Development Officer at Eleven Biotherapeutics
- ✓ Former SVP, Clinical Development and Medical Affairs at Inspiration Biopharmaceuticals
- ✓ Former Clinical Operations and Regulatory Affairs, Translational Medicine, Alexion Pharmaceuticals



Michel Dahan
SVP, Chief Business Officer

- ✓ Former Vice President of Commercial Development and Strategic Planning at Inspiration Biopharmaceuticals
- ✓ Led Inspiration's global marketing and commercial development for two global launches
- ✓ Former International Product Director at Ipsen



Nicole R. Hadas
SVP, General Counsel & Secretary

- ✓ Former SVP & General Counsel at Inspiration Biopharmaceuticals
- ✓ Former Senior Corporate Counsel at Genzyme



Tamara Dillon
SVP, Chief Human Resources Officer

- ✓ Former Head of Human Resources at Global Discovery Chemistry
- ✓ Former Senior Director of Human Resources at Genzyme

Operational expertise, Relevant Experience, Top Management

The Transaction Was Well Received by Wall Street Analysts

<p>Morgan Stanley (9/7/18)</p> <p><i>"We see logic in the transaction as there should be synergy between the two companies. If vadadustat is able to succeed in its PhIII clinical program, we think the company will be more equipped to manage its potential."</i></p>	<p>HCW (8/10/18)</p> <p><i>"From Akebia's perspective, the merger offers a highly experienced, readily leveraged marketing and sales infrastructure. We believe this infrastructure should improve the future launch of vadadustat in partnership with Otsuka."</i></p>	<p>Piper Jaffray (8/8/18)</p> <p><i>"We continue to think the deal makes good strategic sense, particularly given physician survey feedback that we think portends well for the Auryxia sales trajectory."</i></p>
<p>Maxim (8/8/18)</p> <p><i>"The merger should provide a complementary portfolio of renal assets for CKD-related morbidities, including the addition of Akebia's P3 asset vadadustat for CKD anemia."</i></p>	<p>Mizuho (7/2/18)</p> <p><i>"We like the merger from a strategic and financial standpoint over time. We believe Keryx and Akebia products are complementary and will provide multiple avenues of value creation for the 'new' Akebia."</i></p>	<p>Ladenburg (6/29/18)</p> <p><i>"We view Auryxia and vadadustat as complementary products as Auryxia addresses the IDA and vadadustat has the potential to address the erythropoietin deficiency in the same CKD patient population."</i></p>
<p>Needham (6/29/18)</p> <p><i>"Synergies between the two companies could create a market leader in oral therapeutics for treatment of kidney related anemia."</i></p>	<p>RBC (6/28/18)</p> <p><i>"The merger provides Akebia access to an established CKD commercial infrastructure and therefore should realize financial synergies (~\$250 million guided by management within 5yrs), while strengthening the combined entity's balance sheet."</i></p>	<p>BTIG (6/28/18)</p> <p><i>"We believe this is a nice strategic move for Akebia. [...] Keryx provides Akebia with a reasonably efficient way to establish a US sales effort as Vadadustat completes P3."</i></p>

17 Source: Wall Street Research
Note: Permission to use quotes was neither sought nor obtained



An Attractive Combination for All Stakeholders



- **Strong strategic and financial fit**
 - Complementary portfolio, infrastructure and teams
 - Financial strength due to pro forma cash and cash equivalents position and revenue-generating, FDA-approved asset
- **Unanimous support from independent, experienced Board**
 - Thorough diligence and transaction review
 - Chairperson (owner of approximately 5% of Akebia stock) entered into voting agreement in support of transaction
- **Strong support from research analysts**
- **Potential to advance care and improve outcomes for kidney disease patients**
 - In the US alone, 2.2 million CKD patients¹, of whom approximately 1.7 million are NDD patients², have the potential to be treated by the combined drug portfolio

